

CAPITAL IMPROVEMENT BOARD OF MANAGERS
OF MARION COUNTY, INDIANA
Minutes of Meeting
Monday, June 14, 2010
Room 111

A Meeting of the Capital Improvement Board of Managers of Marion County, Indiana ("Board") was held on Monday, June 14, 2010 in Room 111 of the Indiana Convention Center.

Board Members present were Ann Lathrop, Paul Okeson, Douglas R. Brown, Jim Dora, Jr., Carolene Mays, Jay Potesta, Michael J. McQuillen, Brenda Myers, and Donald P. Welsh, Ex-Officio. Not attending: David N. Shane

Others in attendance included Barney Levengood, Executive Director, Dan Huge, CFO, ICCLOS, W. Tobin McClamroch, General Counsel, Bingham McHale LLP, ICCLOS, Ronnie Burt, Senior Vice President of Sales, ICVA, and members of the media. A copy of the list of those who signed in upon arrival is attached hereto.

Minutes of the May 10, 2010 meeting of the Capital Improvement Board were presented, and upon a motion by Mr. Brown, which was seconded by Mr. McQuillen, these Minutes were approved.

In a brief Financial Update, Mr. Huge referred to the month of April as a "good month." He told the Board that County Admissions Tax Receipts for the month of April were \$1.9 million, which included the Final Four tax, compared to the previous Admissions Tax which was just under \$1 million. Also, the Food Services/Concessions tax was \$1.3 million, including about \$1 million from LOS, which was a million dollars higher than in April of 2009. Personal Services, which includes Security, was \$1.6 million, a \$600 "spike" higher than our average for this year. Mr. Huge acknowledged that some of the additional was due to security related to the Final Four, as was \$150,000-\$200,000 in contractual Set Up I&D (Installation & Dismantling) fees. With trends turning positive, year-to-date figures are showing a positive net cash flow position in excess of \$3 million from this time in 2009, and the CIB is now \$5.6 million dollars ahead of budget for this year. Also, Mr. Huge called the Board's attention to copies of the "Comprehensive Annual Financial Report, for Fiscal Year Ended December 31, 2009," ("Financial Report") which he had put at each place. The ISBOA had spent about ten weeks on site, working with staff. In the end, no adjustments were noted. Mr. Huge expressed his appreciation to staff for their work on this important project. He said the document would be added to the CIB website soon. Ms. Lathrop said she also wished to thank Mr. Huge, noting that the timing of his coming to the CIB presented particular challenges with regard to this project. Mr. McQuillen advised the Board that pursuant to State law, the Financial Report would be reviewed in July by the Municipal Corporations Committee of the City-County Council, after which it will go before the full

Council. Ms. Lathrop thanked Mr. Huge for his financial update, a copy of which is attached hereto as a part of these Minutes.

At this time, Ms. Lathrop welcomed Don Welsh and Ronnie Burt, of the ICVA. Mr. Welsh told the Board he had just returned from Montreal, where six cities had bid to host the 2013 Professional Convention Management Association ("PCMA") convention. Of those six cities, Indianapolis came in second only to Orlando. Indianapolis last hosted this convention in 2004. He called the Board's attention to the "Market Share Performance Report for April 2010," and the very encouraging downtown occupancy rate, referencing 69.3% this year as opposed to 62.7% at this time last year. Demand is up by 19.7% through June 5th, with increases also in Occupancy of 10% and Revenue of 18.4%. Also, Mr. Welsh shared copies of an article which appeared in the June 13th Arts & Leisure section of The New York Times, in which the Indianapolis Museum of Art was praised for its Virginia B. Fairbanks Art & Nature Park, including guest-friendly open-air sculptures, inviting visitors to touch and climb. And, Mr. Burt described several recent meetings, one including top ten tour operators from the UK and another with potential convention customers who were visiting Indianapolis for the 500 weekend. Mr. Burt also mentioned that in mid-June, a sales mission with some of our Indianapolis partners will be traveling to Washington D.C., where events there will include 39 confirmed potential business appointments over a two-day period. Lastly, Mr. Welsh announced the good news that ICVA's website is "totally up and running" for the third week now. Copies of ICVA's reports, as well as a copy of the New York Times article referenced by Mr. Welsh, are attached hereto as a part of these Minutes.

The next matter to come before the Board was that of an update regarding negotiations between the City and the Indiana Pacers. Ms. Lathrop said a dialogue between the parties continues, however there was nothing definitive to bring before the Board at this time. She noted that if a decision in the matter is reached prior to the July 14th Board meeting, a Special Board Meeting might be merited, a decision which would be made at that time. However, no action was necessary, nor was any taken at this time. Before proceeding to other matters, Mr. Brown said that he wished to take a moment to acknowledge a letter he had received from P.E. MacAllister, as well as an editorial by Mr. MacAllister, which appeared in the Indianapolis Star on June 8th. In these communiqués, Mr. MacAllister expressed his thoughts as they related to the importance of the Pacers to the community. Mr. Brown said he wished to thank Mr. MacAllister for his thoughts, and for his valuable contributions to the CIB over the years, as well to the community.

With regard to an agenda item regarding an extension of a Security contract, Mr. Levengood told the Board this matter would be postponed until the July meeting.

Mr. Levensgood presented a list of obsolete equipment items from Conseco Fieldhouse, none of which had any book value. Mr. Levensgood said staff was requesting permission to dispose of these items, an action which requires Board approval. The Board had received the list in advance of the meeting. Upon a motion by Mr. Brown, which was seconded by Mr. Potesta, the Board approved staff's request to dispose of the items, as described by Mr. Levensgood.

Claims for the month of June included the following:

Capital Improvement Board of Managers:

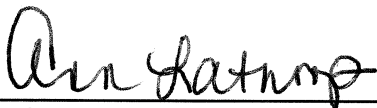
Operating Expense Voucher #485G	\$ 1,256,096.68
Confirming Operating Expense Voucher #484B	<u>417,538.58</u>
Total:	\$ 1,673,635.26

Upon a motion by Mr. McQuillen, which was seconded by Ms. Mays, the Vouchers were approved.

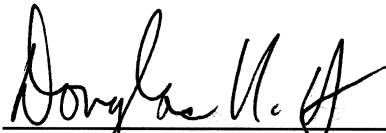
Ms. Lathrop asked if there was any further business to come before the Board at this time. Mr. Levensgood said he wished to report that the Signage Committee had met earlier this afternoon to consider several signage submittals on behalf of the Colts, and with the recommendation by staff that they be approved for placement at LOS. The signage submittals, which were ultimately approved by the Signage Committee, included these:

- Request to add IPS Art Canvasses to the southeast ramp (similar to those previously installed in the northwest ramp)
- Stanley signs, etc., in the main concourse
- Toyota sign in the bowl, above the upper deck
- Toyota signs, etc., adjacent to Section 404

Ms. Lathrop thanked Mr. Levensgood for this information. Then, there being no further business to be conducted or public comments to be heard, and upon a motion by Mr. McQuillen, which was seconded by Ms. Mays, the meeting was adjourned.



Ann Lathrop, President
THE CAPITAL IMPROVEMENT BOARD
OF MANAGERS
OF MARION COUNTY, INDIANA



Douglas R. Brown, Secretary
THE CAPITAL IMPROVEMENT BOARD
OF MANAGERS
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