	2011 TOTAL <u>Actual</u>	2012 Operating Budget	2012 Super Bowl Budget	2012 Total Budget	2013 Operating Budget
OPERATING FUND					
PERSONAL SERVICES					
Salaries and Wages					
Salaries, Administration	851,260	786,000	-	786,000	812,000
Salaries, Office	1,716,599	2,307,000	-	2,307,000	2,410,000
Salaries, Supervision	870,357	1,103,000	-	1,103,000	1,133,000
Hourly Employees, Mechanical	3,322,488	3,751,000	135,530	3,886,530	4,097,000
Hourly Employees, Service Workers	1,532,597	1,714,000	52,698	1,766,698	1,815,000
Temporary Help	4,516,266	6,342,000	1,250,379	7,592,379	6,930,000
Security	2,799,552	3,217,000	302,000	3,519,000	3,255,000
TOTAL SALARIES AND WAGES	15,609,119	19,220,000	1,740,607	20,960,607	20,452,000
Employee Benefits					
F.I.C.A. Taxes	795,690	976,000	90,000	1,066,000	1,060,000
Public Employees Retirement Fund	869,803	924,000	16,000	940,000	1,240,000
Unemployment Taxes	79,591	251,000	23,000	274,000	250,000
Employees' Insurance	1,163,790	1,607,000	-	1,607,000	1,360,000
IATSE H&W/Pension Dues	189,542	181,000	64,000	245,000	230,000
Workers' Compensation Insurance	82,068	116,000	15,000	131,000	153,000
TOTAL EMPLOYEE BENEFITS	3,180,484	4,055,000	208,000	4,263,000	4,293,000
Other Personal Services Training	6,676	60,000	-	60,000	65,000
TOTAL OTHER PERSONAL SERVICES	6,676	60,000	-	60,000	65,000
TOTAL PERSONAL SERVICES	18,796,279	23,335,000	1,948,607	25,283,607	24,810,000

	2011 TOTAL <u>Actual</u>	2012 Operating Budget	2012 Super Bowl Budget	2012 Total Budget	2013 Operating Budget
SUPPLIES					
Office Supplies					
Office Supplies	34,123	60,000	-	60,000	48,000
Stationery & Printing	5,357	20,000	-	20,000	15,000
Computer Supplies	15,830	24,000	-	24,000	40,000
TOTAL OFFICE SUPPLIES	55,310	104,000	-	104,000	103,000
Operating Supplies					
Parts & Supplies	911,760	848,000	253,000	1,101,000	1,375,000
TOTAL OPERATING SUPPLIES	911,760	848,000	253,000	1,101,000	1,375,000
Repair and Maintenance Supplies					
Equipment Repairs	307,782	260,000	-	260,000	375,000
Reserve - Major Repair Parts & Cont	1,029,091	200,000	-	200,000	220,000
TOTAL REPAIR & MAINT. SUPPLIES	1,336,873	460,000	-	460,000	595,000
Other Supplies					
Uniforms	37,680	50,000	-	50,000	50,000
TOTAL OTHER SUPPLIES	37,680	50,000	-	50,000	50,000
TOTAL SUPPLIES	2,341,623	1,462,000	253,000	1,715,000	2,123,000

	2011 TOTAL Actual	2012 Operating Budget	2012 Super Bowl Budget	2012 Total Budget	2013 Operating Budget
OTHER SERVICES AND CHARGES					
Professional Services					
Legal Services	1,198,183	1,111,000	150,000	1,261,000	1,250,000
Accounting Services	91,842	160,000	-	160,000	140,000
Consultant and Trustee Services	377,744	550,000	-	550,000	575,000
Architects & Engineers	141,559	60,000	-	60,000	500,000
Indianapolis Convention Association (inlcudes IBE)	9,035,902	9,105,000	-	9,105,000	9,105,000
TOTAL PROFESSIONAL SERVICES	10,845,230	10,986,000	150,000	11,136,000	11,570,000
Communication & Transportation					
Postage	10,630	20,000	-	20,000	20,000
Telephone	115,449	185,000	-	185,000	160,000
Travel	21,813	30,000	-	30,000	60,000
Suites Cable Services	4,032	6,000	-	6,000	8,000
TOTAL COMMUNICATION & TRANSPORTATION	151,924	241,000	-	241,000	248,000
Printing & Advertising					
Advertising, Promotion, Dues	985,907	550,000	-	550,000	1,200,000
TOTAL PRINTING AND ADVERTISING	985,907	550,000	-	550,000	1,200,000
Insurance					
Insurance - General (Fire & Extended					
Coverage, General Liability, Boiler and					
Machinery, Bonds, etc.	1,246,861	1,494,000	150,000	1,644,000	1,700,000
TOTAL INSURANCE	1,246,861	1,494,000	150,000	1,644,000	1,700,000
Utility Services					
Electricity	2,167,817	2,892,000	65,000	2,957,000	2,750,000
Steam	932,985	2,539,000	20,000	2,559,000	1,700,000
Chilled Water	1,830,865	2,463,000	25,000	2,488,000	2,250,000
Water & Sewer	463,367	577,000	3,000	580,000	460,000
Gas	32,871	35,000	500	35,500	40,000
Sprinkler System	3,331	6,000		6,000	6,000
TOTAL UTILITY SERVICES	5,431,236	8,512,000	113,500	8,625,500	7,206,000

2011 TOTAL 2012 Operating Super Bowl Total Op	150,000 92,000 230,000 800,000 400,000 - 180,000 60,000 150,000
Actual         Budget         Budget         Budget         B           Repairs & Maintenance         Communications, Repairs & Maint.         54,584         136,000         -         136,000           Control Systems Maintenance Contract         104,738         84,000         -         84,000           Escalator & Elevator Maint. Contracts         178,592         211,000         20,000         231,000           Contractual Repairs/Maint. & Reserves         1,598,269         250,000         -         250,000           Computer Hdw/Stw Contract Maint.         165,273         397,000         -         397,000	150,000 92,000 230,000 800,000 400,000 - 180,000 60,000 150,000
Repairs & Maintenance Communications, Repairs & Maint. Control Systems Maintenance Contract Escalator & Elevator Maint. Contracts Contractual Repairs/Maint. & Reserves Computer Hdw/Stw Contract Maint.  104,738 136,000 - 136,000 - 84,000 - 84,000 - 211,000 20,000 231,000 - 250,000 - 397,000 - 397,000	150,000 92,000 230,000 800,000 400,000 210,000 - 180,000 60,000 150,000
Communications, Repairs & Maint.       54,584       136,000       -       136,000         Control Systems Maintenance Contract       104,738       84,000       -       84,000         Escalator & Elevator Maint. Contracts       178,592       211,000       20,000       231,000         Contractual Repairs/Maint. & Reserves       1,598,269       250,000       -       250,000         Computer Hdw/Stw Contract Maint.       165,273       397,000       -       397,000	92,000 230,000 800,000 400,000 210,000 - 180,000 60,000 150,000
Communications, Repairs & Maint.       54,584       136,000       -       136,000         Control Systems Maintenance Contract       104,738       84,000       -       84,000         Escalator & Elevator Maint. Contracts       178,592       211,000       20,000       231,000         Contractual Repairs/Maint. & Reserves       1,598,269       250,000       -       250,000         Computer Hdw/Stw Contract Maint.       165,273       397,000       -       397,000	92,000 230,000 800,000 400,000 210,000 - 180,000 60,000 150,000
Control Systems Maintenance Contract       104,738       84,000       -       84,000         Escalator & Elevator Maint. Contracts       178,592       211,000       20,000       231,000         Contractual Repairs/Maint. & Reserves       1,598,269       250,000       -       250,000         Computer Hdw/Stw Contract Maint.       165,273       397,000       -       397,000	92,000 230,000 800,000 400,000 210,000 - 180,000 60,000 150,000
Escalator & Elevator Maint. Contracts       178,592       211,000       20,000       231,000         Contractual Repairs/Maint. & Reserves       1,598,269       250,000       -       250,000         Computer Hdw/Stw Contract Maint.       165,273       397,000       -       397,000	230,000 800,000 400,000 210,000 - 180,000 60,000 150,000
Contractual Repairs/Maint. & Reserves       1,598,269       250,000       -       250,000         Computer Hdw/Stw Contract Maint.       165,273       397,000       -       397,000	800,000 400,000 210,000 - 180,000 60,000 150,000
Computer Hdw/Stw Contract Maint. 165,273 397,000 - 397,000	400,000 210,000 - 180,000 60,000 150,000
	210,000 - 180,000 60,000 150,000
GIOUIUS WAIIILEIIAILE COIILIACL 17 1.302 143.000 - 143.000	- 180,000 60,000 150,000
ranta de la certa de la certa de la companya de la	60,000 150,000
	60,000 150,000
Video Boards Maintenance Contract 137,990 150,000 45,000 195,000	150,000
Window Washing Contract (LOS) 11,000 - 60,000 - 60,000	
Sign & Message Center Maintenance Contracts - 150,000 - 150,000	60,000 -
Roof Mechanization Contract (LOS) 54,500 60,000 - 60,000	-
High Voltage Maintenance Contract (LOS)	
VFD Preventative Maintenance Contract (LOS)	-
Renewal & Replacement Account 680,000 680,000 - 680,000 1	000,000
TOTAL REPAIRS & MAINTENANCE 3,177,296 2,323,000 65,000 2,388,000 3	332,000
Rentals	
Equipment/Misc./Parking Lot Rental 437,485 461,000 95,000 556,000	550,000
TOTAL RENTALS 437,485 461,000 95,000 556,000	550,000
Other Services & Charges	
Trash & Snow Removal 62,467 112,000 181,500 293,500	110,000
Fire Alarm/Extinguisher System 18,965 95,000 - 95,000	125,000
Computer Payroll 44,018 48,000 - 48,000	50,000
Parking Expenses 223,908 275,000 7,500 282,500	275,000
Miscellaneous 121,620 265,000 275,000 540,000	565,000
	200,000
Indiana Sports Corporation 150,000 150,000 - 150,000	150,000
Arts Funding 300,000 - 300,000 - 300,000	300,000
Cultural Tourism Project 255,894	-
CIB Matching Grant for Culturial Tourism	-
Marketing/CICP Grant	-
Pacer Bridge Loan 10,000,000 10,000,000 - 10,000,000	-
Colts Annual Inducement Payments	-
	500,000
	800,000
Medical Services - Colts Games 80,855 70,000 15,000 85,000	84,000
	630,000
Reimbursement of City Super Bowl Expenses - 4,000,000 4,000,000	-
TOTAL SUB-SECTION 18,872,087 19,685,000 5,228,000 24,913,000 22	789,000
TOTAL OTHER SERVICES & CHARGES 41,148,026 44,252,000 5,801,500 50,053,500 48	595,000
Total Operating Expenses 62,285,928 69,049,000 8,003,107 77,052,107 75	

	2011 TOTAL <u>Actual</u>	2012 Operating Budget	2012 Super Bowl Budget	2012 Total Budget	2013 Operating Budget
CAPITAL OUTLAYS					
Land/Buildings Land/Bldg Alterations/Renov./Repairs Capital Commons Area/Garage BLF Capital Improvements	1,370,401	3,000,000 5,000,000 -		3,000,000 5,000,000 -	4,000,000 - -
TOTAL BUILDINGS	1,370,401	8,000,000	-	8,000,000	4,000,000
Machinery & Equipment Furniture & Equipment	-	500,000		500,000	500,000
TOTAL MACHINERY & EQUIPMENT	-	500,000	-	500,000	500,000
TOTAL CAPITAL OUTLAYS	1,370,401	8,500,000	-	8,500,000	4,500,000
TOTAL OPERATING BUDGET	63,656,329	77,549,000	8,003,107	85,552,107	80,028,000
BOND FUND Debt Service					
Lease PmtsICCRD/Baseball/Fieldhouse Principal and Interest-Bonds Interest-Jr. Subordinate Notes Sinking Fund Jr Sub Notes	25,036,446 611,482 712,843	26,329,012 2,548,297 1,385,000 5,620,000		26,329,012 2,548,297 1,385,000 5,620,000	25,722,036 2,538,618 1,442,031 5,620,000
TOTAL DEBT SERVICE	26,360,771	35,882,309	-	35,882,309	35,322,685
TOTAL BOND FUND BUDGET	26,360,771	35,882,309	-	35,882,309	35,322,685
				<b></b>	
OPERATING BUDGET BOND FUND BUDGET	63,656,329 26,360,771	77,549,000 35,882,309	8,003,107 -	85,552,107 35,882,309	80,028,000 35,322,685
TOTAL EXPENSE BUDGET	90,017,100	113,431,309	8,003,107	121,434,416	115,350,685

		•	2012	2012	2013
	<b>2011 TOTAL</b>	2012 Operating	Super Bowl	Total	Operating
	<u>Actual</u>	<u>Budget</u>	Budget	Budget	Budget
Rental Income	8,559,609	7,280,000	95,000	7,375,000	7,030,000
Food Service & Concessions	4,751,669	3,672,000	-	3,672,000	5,170,000
Parking Lot Income	1,008,637	250,000	-	250,000	280,000
Labor Reimbursements	11,052,122	11,218,000	4,103,107	15,321,107	11,280,000
Baseball Fixed Rentals	500,000	500,000	-	500,000	500,000
Baseball Additional Rentals	88,711	50,000	-	50,000	50,000
Miscellaneous Income	1,388,952	630,000	-	630,000	500,000
Box Office Income	97,161	75,000	-	75,000	75,000
Investment Income	213,241	250,000	-	250,000	250,000
TOTAL OPERATING REVENUES	27,660,102	23,925,000	4,198,107	28,123,107	25,135,000
Hotel-Motel Receipts (5%)	20,058,708	18,486,000	1,750,000	20,236,000	20,869,000
Hotel-Motel Receipts (1%)	4,011,742	3,698,000	350,000	4,048,000	4,174,000
Hotel-Motel Receipts (1%)	4,011,742	3,698,000	350,000	4,048,000	4,174,000
Food & Beverage Tax Receipts	19,456,828	19,640,000	444,000	20,084,000	20,240,000
County Admissions Tax Receipts	4,944,580	6,700,000	-	6,700,000	5,700,000
New County Admissions Tax (4% eff. 03/01/213)					4,500,000
PSDA Tax Revenues	7,691,826	7,925,000	-	7,925,000	7,925,000
PSDA Tax Revenues (eff. 2009)	9,959,285	8,000,000	-	8,000,000	8,000,000
Auto Rental Tax Receipts	2,051,253	2,168,000	101,000	2,269,000	2,130,000
New Auto Rental Tax (2% eff. 03/01/2013)					2,130,000
Cigarette Tax Revenues	350,000	350,000	-	350,000	350,000
Stadium/Convention Center Expansion Tax Revenues	48,261,159	45,562,000	794,000	46,356,000	49,226,000
Stadium/Conv. Ctr. Exp. Tax Revenues/Project Fund	(48,261,159)	(45,562,000)	(794,000)	(46,356,000)	(49,226,000)
Investment Income	27,144	40,000	•	40,000	40,000
Lilly Grant/Cultural Tourism/Contributions	-	•	-	-	
Miscellaneous Grants/Contributions	1,426,779	-	-	-	-
Interlocal Agreement Funding for ICVA	8,000,000	8,000,000	-	8,000,000	8,000,000
State Treasurer Funds	, , , <u>-</u>	, , <u>-</u>		, ,	, , <u>-</u>
TOTAL TAX REVENUES	81,989,887	78,705,000	2,995,000	81,700,000	88,232,000
SUB-TOTAL REVENUES	109,649,989	102,630,000	7,193,107	109,823,107	113,367,000
NET CASH FLOW	19,632,889	(10,801,309)	(810,000)	(11,611,309)	(1,983,685)