| CAPITAL IMPROVEMENT BOARD 2016 BUDGET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 Final | 2015 BUDGET | 2016 BUDGET | $\Delta 15$ Bu |  |
| REVENUES |  |  |  | \$ | \% |
| Tax Revenues |  |  |  |  |  |
| Hotel-Motel Tax 5\% | \$24,442,590 | \$22,933,000 | \$25,836,211 | \$2,903,211 | 12.7\% |
| Hotel-Motel Tax 1\% | \$4,888,518 | \$4,586,600 | \$5,167,242 | \$580,642 | 12.7\% |
| Hotel-Motel Tax 1\% | \$4,888,518 | \$4,586,600 | \$5,167,242 | \$580,642 | 12.7\% |
| Food and Beverage Tax | \$22,197,299 | \$21,700,000 | \$23,218,229 | \$1,518,229 | 7.0\% |
| County Admissions Tax | \$6,466,187 | \$6,668,000 | \$6,400,000 | $(\$ 268,000)$ | -4.0\% |
| County Admissions Addtl | \$5,172,949 | \$5,334,400 | \$5,120,000 | $(\$ 214,400)$ | -4.0\% |
| Auto Rental Tax | \$2,329,548 | \$2,350,000 | \$2,372,859 | \$22,859 | 1.0\% |
| Auto Rental Tax AddtI | \$2,329,548 | \$2,350,000 | \$2,372,859 | \$22,859 | 1.0\% |
| PSDA Revenues | \$7,711,600 | \$7,500,000 | \$7,700,000 | \$200,000 | 2.7\% |
| PSDA Revenues AddtI | \$8,692,067 | \$8,200,000 | \$8,500,000 | \$300,000 | 3.7\% |
| Stadium/ICC Expansion | \$54,582,111 | \$53,000,000 | \$56,000,000 | \$3,000,000 | 5.7\% |
| Stadium/ICC Poject Fund | (\$54,582,111) | (\$53,000,000) | (\$56,000,000) | (\$3,000,000) | 5.7\% |
| Cigarette Tax | \$350,000 | \$350,000 | \$350,000 | \$0 | 0.0\% |
| Investment Income | \$18,754 | \$25,000 | \$40,000 | \$15,000 |  |
| Interlocal Agreement | \$8,000,000 | \$8,000,000 | \$8,000,000 | \$0 | 0.0\% |
| Tax Revenues | \$97,487,578 | \$94,583,600 | \$100,244,643 | \$5,661,043 | 6.0\% |
| Operating Income |  |  |  |  |  |
| Rental Income | \$9,407,596 | \$8,540,000 | \$8,540,000 | \$0 | 0.0\% |
| Food Service \& Concessions | \$5,386,549 | \$4,060,000 | \$4,060,000 | (\$0) | 0.0\% |
| Parking Lot Income | \$856,771 | \$280,000 | \$160,000 | (\$120,000) | -42.9\% |
| Labor Reimbursements | \$13,037,508 | \$12,380,000 | \$12,380,000 | \$0 | 0.0\% |
| Baseball Fixed Rentals | \$500,000 | \$500,000 | \$500,000 | \$0 | 0.0\% |
| Baseball Additional Rentals | \$141,641 | \$50,000 | \$50,000 | \$0 | 0.0\% |
| Box Office Income | \$62,767 | \$60,000 | \$50,000 | (\$10,000) | -16.7\% |
| Miscellaneous Income | \$1,725,796 | \$510,000 | \$600,000 | \$90,000 | 17.6\% |
| Investment Income | \$308,736 | \$200,000 | \$200,000 | (\$0) | 0.0\% |
| Operating Revenues | \$31,427,364 | \$26,580,000 | \$26,540,000 | (\$40,000) | -0.2\% |
| TOTAL REVENUES | \$128,914,941 | \$121,163,600 | \$126,784,643 | \$5,621,043 | 4.6\% |
| EXPENDITURES |  |  |  |  |  |
| Personal Services | \$18,799,438 | \$22,352,000 | \$23,429,964 | \$1,077,964 | 4.8\% |
| FT salary | \$4,407,423 | \$4,548,000 | \$4,684,440 | \$136,440 | 3.0\% |
| FT hourly | \$5,583,656 | \$6,080,000 | \$6,262,400 | \$182,400 | 3.0\% |
| PT/temporary | \$5,686,629 | \$7,980,000 | \$8,219,400 | \$239,400 | 3.0\% |
| Security | \$3,121,731 | \$3,744,000 | \$4,263,724 | \$519,724 | 13.9\% |
| Fringe Benefits | \$3,476,297 | \$5,088,108 | \$5,399,993 | \$311,885 | 6.1\% |
| F.I. C. A. | \$963,778 | \$1,282,000 | \$1,320,867 | \$38,867 | 3.0\% |
| PUBLIC EMPLOYEES' RT | \$787,650 | \$1,445,000 | \$1,554,451 | \$109,451 | 7.6\% |
| EMPLOYEES INS/\& EXAM | \$1,180,854 | \$1,571,000 | \$1,696,680 | \$125,680 | 8.0\% |
| IATSE H\&W/PENSION | \$298,963 | \$370,108 | \$407,994 | \$37,886 | 10.2\% |
| STATE UNEMPLOYMENT T | \$63,891 | \$205,000 | \$205,000 | \$0 | 0.0\% |


| CAPITAL IMPROVEMENT BOARD 2016 BUDGET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 Final | 2015 BUDGET | 2016 BUDGET | $\Delta 15$ Bud |  |
| Workers Comp ins | \$181,160 | \$215,000 | \$215,000 | \$0 | 0.0\% |
| Training/Other expenses | \$63,060 | \$100,000 | \$100,000 | \$0 | 0.0\% |
| TOTAL Character 1 | \$22,338,796 | \$27,540,108 | \$28,929,956 | \$1,389,848 | 5.0\% |
| Parts and Supplies | \$3,583,667 | \$5,025,000 | \$5,025,000 | \$0 | 0.0\% |
| OFFICE SUPPLIES | \$26,239 | \$50,000 | \$50,000 | \$0 | 0.0\% |
| STATIONERY/PRINT | \$9,212 | \$60,000 | \$60,000 | \$0 | 0.0\% |
| UNIFORMS | \$34,466 | \$50,000 | \$50,000 | \$0 | 0.0\% |
| COMPUTER Supplies | \$167,800 | \$85,000 | \$85,000 | \$0 | 0.0\% |
| PARTS/SUPPLIES | \$2,244,601 | \$3,580,000 | \$3,580,000 | \$0 | 0.0\% |
| REPAIRS/ MAINT | \$1,101,349 | \$1,200,000 | \$1,200,000 | \$0 | 0.0\% |
| TOTAL Character 2 | \$3,583,667 | \$5,025,000 | \$5,025,000 | \$0 | 0.0\% |
| Professional Services | \$6,408,444 | \$8,045,000 | \$8,045,000 | \$0 | 0.0\% |
| LEGAL SERVICES | \$1,466,302 | \$1,250,000 | \$1,250,000 | \$0 | 0.0\% |
| ACCOUNTING SERV | \$110,052 | \$160,000 | \$160,000 | \$0 | 0.0\% |
| ARCH/ENGINEERS | \$99,578 | \$500,000 | \$500,000 | \$0 | 0.0\% |
| CONSLTNTS FEES | \$909,568 | \$547,000 | \$547,000 | \$0 | 0.0\% |
| MEDICAL SERVICES | \$55,063 | \$90,000 | \$90,000 | \$0 | 0.0\% |
| GROUNDS MAINT | \$441,599 | \$535,000 | \$535,000 | \$0 | 0.0\% |
| CONTROL SYSTEMS | \$98,536 | \$120,000 | \$120,000 | \$0 | 0.0\% |
| CONTR SET-UP FEE | \$1,016,048 | \$1,950,000 | \$1,950,000 | \$0 | 0.0\% |
| Payroll Services | \$90,819 | \$70,000 | \$70,000 | \$0 | 0.0\% |
| Field Maintenance | \$287,421 | \$180,000 | \$180,000 | \$0 | 0.0\% |
| ELVTR \& ESCLTR | \$231,781 | \$245,000 | \$245,000 | \$0 | 0.0\% |
| WINDOW WASHING | \$51,875 | \$91,000 | \$91,000 | \$0 | 0.0\% |
| VIDEO BOARDS MNT | \$160,635 | \$180,000 | \$180,000 | \$0 | 0.0\% |
| CONTR FEES/I\&D | \$868,002 | \$1,700,000 | \$1,700,000 | \$0 | 0.0\% |
| CNTRCT FEES/MISC | \$521,165 | \$427,000 | \$427,000 | \$0 | 0.0\% |
| Operating Expenses | \$1,709,834 | \$2,824,000 | \$2,824,000 | \$0 | 0.0\% |
| Advertising and promotion | \$430,103 | \$1,000,000 | \$1,000,000 | \$0 | 0.0\% |
| Rental Expenses | \$515,342 | \$565,000 | \$565,000 | \$0 | 0.0\% |
| TRASH REMOVAL | \$66,495 | \$95,000 | \$95,000 | \$0 | 0.0\% |
| PARKING EXPENSES | \$209,861 | \$285,000 | \$285,000 | \$0 | 0.0\% |
| POSTAGE | \$9,016 | \$24,000 | \$24,000 | \$0 | 0.0\% |
| TELEPHONE | \$66,131 | \$150,000 | \$150,000 | \$0 | 0.0\% |
| TRAVEL | \$10,004 | \$60,000 | \$60,000 | \$0 | 0.0\% |
| SUITES CBLE SERV | \$26,199 | \$80,000 | \$80,000 | \$0 | 0.0\% |
| SPRINKLER SYST | \$3,491 | \$5,000 | \$5,000 | \$0 | 0.0\% |
| COMM REPAIRS/MNT | \$67,146 | \$150,000 | \$150,000 | \$0 | 0.0\% |
| FIRE ALARM/EXT | \$74,265 | \$105,000 | \$105,000 | \$0 | 0.0\% |
| COMP. HDWE/STW | \$231,780 | \$305,000 | \$305,000 | \$0 | 0.0\% |


| CAPITAL IMPROVEMENT BOARD 2016 BUDGET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 Final | 2015 BUDGET | 2016 BUDGET | $\Delta 15$ Budget |  |
| Insurance | \$1,852,980 | \$2,156,000 | \$2,285,360 | \$129,360 | 6.0\% |
| FIRE \& EXT. COV | \$1,306,489 | \$1,177,000 | \$1,247,620 | \$70,620 | 6.0\% |
| PUBLIC LIAB. INS | \$459,657 | \$864,000 | \$915,840 | \$51,840 | 6.0\% |
| FIDELITY BONDS | \$86,834 | \$115,000 | \$121,900 | \$6,900 | 6.0\% |
| Utilities | \$8,873,547 | \$10,671,000 | \$11,500,020 | \$829,020 | 7.8\% |
| ELECTRICITY | \$4,174,720 | \$4,719,000 | \$5,190,900 | \$471,900 | 10.0\% |
| STEAM | \$1,972,936 | \$2,474,000 | \$2,622,440 | \$148,440 | 6.0\% |
| WATER/SEWER | \$632,346 | \$913,000 | \$967,780 | \$54,780 | 6.0\% |
| GAS SERVICE | \$100,910 | \$165,000 | \$174,900 | \$9,900 | 6.0\% |
| CHILLED WATER | \$1,992,635 | \$2,400,000 | \$2,544,000 | \$144,000 | 6.0\% |
| Repair and Maintenance | \$4,679,352 | \$7,200,000 | \$7,200,000 | \$0 | 0.0\% |
| Other Expenses | \$32,256,650 | \$27,657,073 | \$29,759,999 | \$2,102,926 | 7.6\% |
| DPS Payments | \$5,230,144 | \$2,500,000 | \$2,500,000 | \$0 | 0.0\% |
| BLF Operating | \$7,921,022 | \$7,332,073 | \$8,474,999 | \$1,142,926 | 15.6\% |
| Colts share of revenue | \$3,500,000 | \$3,500,000 | \$3,500,000 | \$0 | 0.0\% |
| Colts Day of Game | \$1,800,000 | \$1,800,000 | \$1,800,000 | \$0 | 0.0\% |
| Visit Indy | \$12,708,000 | \$11,000,000 | \$10,450,000 | (\$550,000) | -5.0\% |
| IN Sports Corporation | \$150,000 | \$150,000 | \$350,000 | \$200,000 | 133.3\% |
| Natatorium | \$500,000 | \$500,000 | \$500,000 | \$0 | 0.0\% |
| Arts Funding | \$300,000 | \$300,000 | \$300,000 | \$0 | 0.0\% |
| Cultural Rededeveloment | \$0 | \$0 | \$500,000 | \$500,000 |  |
| BID Fund | \$0 | \$0 | \$810,000 | \$810,000 |  |
| Miscellaneous | \$147,484 | \$575,000 | \$575,000 | \$0 | 0.0\% |
| TOTAL Character 3 | \$55,780,808 | \$58,553,073 | \$61,614,379 | \$3,061,306 | 5.2\% |
| Capital Outlays | \$2,885,139 | \$15,000,000 | \$14,000,000 | (\$1,000,000) | -6.7\% |
| TOTAL Character 4 | \$2,885,139 | \$15,000,000 | \$14,000,000 | (\$1,000,000) | -6.7\% |
| TOTAL OPERATING | \$84,588,409 | \$106,118,181 | \$109,569,335 | \$3,451,154 | 3.3\% |
| Debt Service |  |  |  |  |  |
| Lease Payments | \$26,224,297 | \$27,952,000 | \$28,005,367 | \$53,367 | 0.2\% |
| Principal and Interest Bonds | \$3,091,066 | \$3,909,000 | \$3,909,000 | \$0 | 0.0\% |
| Sinking Fund Jr Sub Notes | \$5,620,000 | \$5,620,000 | \$5,620,000 | \$0 | 0.0\% |
| TOTAL DEBT SERVICE | \$34,935,363 | \$37,481,000 | \$37,534,367 | \$53,367 | 0.1\% |
| TOTAL EXPENSES | \$119,523,772 | \$143,599,181 | \$147,103,702 | \$3,504,521 | 2.4\% |
| NET CASH FLOW | \$9,391,169 | (\$22,435,581) | (\$20,319,059) | \$2,116,522 | 9.4\% |

