CAPITAL IMPROVEMENT BOARD 2017 BUDGET								
	2015 ACTUAL	2016 BUDGET	2017 BUDGET	∆ 16 BUDGET				
REVENUES				\$	%			
Tax Revenues								
Hotel-Motel Tax 5%	\$ 25,846,373	\$ 25,836,211	\$ 26,622,000	785,789	3.0%			
Hotel-Motel Tax 1%	5,169,275	5,167,242	5,324,000	156,758	3.0%			
Hotel-Motel Tax 1%	5,169,275	5,167,242	5,324,000	156,758	3.0%			
Food and Beverage Tax	23,855,212	23,218,229	24,571,000	1,352,771	5.8%			
County Admissions Tax	6,559,420	6,400,000	6,756,000	356,000	5.6%			
County Admissions Addtl	5,247,536	5,120,000	5,405,000	285,000	5.6%			
Auto Rental Tax	2,223,861	2,372,859	2,291,000	(81,859)	-3.4%			
Auto Rental Tax Addtl	2,223,861	2,372,859	2,291,000	(81,859)	-3.4%			
PSDA Revenues	7,895,163	7,700,000	2,982,000	(4,718,000)	-61.3%			
PSDA Revenues Addtl	8,315,926	8,500,000	8,000,000	(500,000)	-5.9%			
Stadium/ICC Expansion	57,924,573	56,000,000	64,662,000	8,662,000	15.5%			
Stadium/ICC Project Fund	(57,924,573)	(56,000,000)	(64,662,000)	(8,662,000)	-15.5%			
Cigarette Tax	350,000	350,000	350,000	-	0.0%			
Investment Income	38,228	40,000	150,000	110,000	275.0%			
Interlocal Agreement	8,000,000	8,000,000	8,000,000	-	0.0%			
Miscellaneous Income	-	-	3,142,000	3,142,000	100.0%			
Tax Revenues	100,894,130	100,244,643	101,208,000	963,358	1.0%			
Operating Income								
Rental Income	9,670,930	8,540,000	9,040,000	500,000	5.9%			
Food Service & Concessions	6,162,083	4,060,000	4,355,142	295,142	7.3%			
Parking Lot Income	669,487	160,000	485,000	325,000	203.1%			
Labor Reimbursements	12,710,519	12,380,000	12,580,000	200,000	1.6%			
Baseball Fixed Rentals	500,000	500,000	-	(500,000)	-100.0%			
Baseball Additional Rentals	148,363	50,000	-	(50,000)	-100.0%			
Box Office Income	2,738	50,000	50,000	-	0.0%			
Miscellaneous Income	1,622,025	600,000	900,000	300,000	50.0%			
Investment Income	332,968	200,000	350,000	150,000	75.0%			
Operating Revenues	31,819,113	26,540,000	27,760,142	1,220,142	4.6%			
TOTAL REVENUES	132,713,243	126,784,643	128,968,142	2,183,500	1.7%			
EXPENDITURES								
Personal Services								
FT Salary (1)	4,494,314	4,684,440	5,289,201	604,761	12.9%			
FT Hourly	5,504,555	6,262,400	5,834,828	(427,572)	-6.8%			
PT/Temporary	6,458,282	8,219,400	8,219,000	(400)	0.0%			
Security	3,588,458	4,263,724	3,839,650	(424,074)	-9.9%			
Personal Services	20,045,609	23,429,964	23,182,679	(247,285)	-1.1%			
Fringe Benefits								
F. I. C. A.	1,071,755	1,320,867	1,136,060	(184,807)	-14.0%			
PERF	1,629,943	1,554,451	1,601,085	46,634	3.0%			
Employees Insurance/Exams	1,245,874	1,696,680	1,585,514	(111,166)	-6.6%			
IATSE Health & Welfare/Pension	373,115	407,994	412,054	4,060	1.0%			
State Unemployment	24,430	205,000	100,000	(105,000)	-51.2%			
Workers Comp Insurance	195,767	215,000	123,596	(91,404)	-42.5%			
Fringe Benefits	4,540,884	5,399,992	4,958,308	(441,684)	-42.5% - 8.2%			
Training/Other Expenses	74,307	100,000	125,000	25,000	25.0%			
TOTAL CHARACTER 1 - PERSONAL SERVICES	24,660,800	28,929,956	28,265,987	(663,969)	-2.3%			

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CAPITAL IMPROVEMENT BOARD 2017 BUDGET									
	2015 ACTUAL	2016 BUDGET	2017 BUDGET	∆ 16 BUDG	ET				
Donto and Complian									
Parts and Supplies	22.040	F0 000	F0 000	_	0.00/				
Office Supplies	23,048	50,000	50,000	-	0.0%				
Stationery/Printing	10,350	60,000	60,000	-	0.0%				
Uniforms	27,935	50,000	50,000	400.000	0.0%				
Computer Supplies	465,149	85,000	485,000	400,000	470.6%				
Parts/Supplies	1,872,253	3,580,000	2,680,000	(900,000)	-25.1%				
Repairs/Maintenance	1,591,965	1,200,000	1,700,000	500,000	41.7%				
Parts and Supplies	3,990,699	5,025,000	5,025,000	-	0.0%				
TOTAL CHARACTER 2 - SUPPLIES	3,990,699	5,025,000	5,025,000	-	0.0%				
Professional Services									
Legal Services	921,317	1,250,000	1,250,000	-	0.0%				
Accounting Services	115,539	160,000	160,000	_	0.0%				
Architects/Engineers	135,311	500,000	500,000	_	0.0%				
Consultant Fees	570,214	547,000	547,000	_	0.0%				
Medical Services	54,057	90,000	90,000	_	0.0%				
Grounds Maintenance	296,060	535,000	535,000	_	0.0%				
Control Systems	101,582	120,000	120,000	_	0.0%				
Control Systems Contractual Set-Up Fees	978,529	1,950,000	1,748,875	(201,125)	-10.3%				
Payroll Services	156,864	70,000	150,000	80,000	114.3%				
Field Maintenance	501,915	180,000	450,000	270,000	150.0%				
Elevator & Escalator	239,104	245,000	245,000	270,000	0.0%				
Window Washing	68,100	91,000	91,000	- -	0.0%				
Video Board Maintenance	166,635	180,000	220,205	40,205	22.3%				
Contractual I&D Fees	1,144,172	1,700,000	1,498,875	(201,125)	-11.8%				
Misc Contractual Fees	749,428	427,000	850,000	423,000	99.1%				
Professional Services	6,198,827	8,045,000	8,455,955	410,955	5.1%				
Operating Expenses									
Advertising and Promotion	365,917	1,000,000	1,000,000	_	0.0%				
Rental Expenses	641,282	565,000	565,000	_	0.0%				
Trash Removal	78,058	95,000	95,000	_	0.0%				
Parking Expenses	274,912	285,000	285,000	_	0.0%				
Postage	17,892	24,000	24,000	_	0.0%				
Telephone	42,945	150,000	150,000	_	0.0%				
Travel	7,721	60,000	15,000	(45,000)	-75.0%				
Suites Cable Service	47,987	80,000	80,000	(+3,000)	0.0%				
Sprinkler System	3,508	5,000	5,000	_	0.0%				
Communication Repairs/Maint	63,853	150,000	150,000	_	0.0%				
Fire Alarm/Ext	87,285	105,000	105,000	-	0.0%				
Computer Hardware/Software	169,038	305,000	296,000	(9,000)	-3.0%				
Operating Expenses	1,800,398	2,824,000	2,770,000	(54,000)	-1.9%				
Incurance									
Insurance Eiro & Extended Coverage	021.661	1 247 620	752 216	(404.204)	20 60/				
Fire & Extended Coverage	921,661	1,247,620	753,316	(494,304)	-39.6%				
Public Liability	776,705	915,840	688,100	(227,740)	-24.9%				
Fidelity Bonds <i>Insurance</i>	86,428 1,784,795	121,900 2,285,360	104,381 1,545,797	(17,519) (739,563)	-14.4% -32.4%				

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CAPITAL IMPROVEMENT BOARD 2017 BUDGET 2015 ACTUAL 2016 BUDGET 2017 BUDGET **∆ 16 BUDGET** Utilities Electricity 5,190,900 4,177,173 5,190,900 0.0% Steam 1,525,542 2,622,440 2,622,440 0.0% 967,780 967,780 0.0% Water/Sewer 805,995 **Gas Service** 174,900 174,900 0.0% 68,305 Chilled Water 2,544,000 0.0% 1,893,512 2,544,000 Utilities 8,470,528 11,500,020 11,500,020 0.0% Repair and Maintenance 3,248,203 7,200,000 7,200,000 0.0% Other Expenses **DPS Payments** 1,995,335 2,500,000 1,924,000 (576,000) -23.0% **BLF Operating** 8,255,037 8,474,999 8,701,560 226,561 2.7% Colts Share of Revenue 3,500,000 3,500,000 3,500,000 0.0% 100.000 Colts Day of Game 1,620,000 1,800,000 1,900,000 5.6% Visit Indy (2) 11,499,992 10,450,000 12,308,500 1,858,500 17.8% Natatorium 500,000 500,000 500,000 0.0% 100.0% Other Partner Organizations 450,000 1,150,000 1,200,000 50,000 **Bid Fund Contributions** 382,500 810,000 270,000 (540,000) -66.7% Miscellaneous 313,591 575,000 575,000 0.0% 30,879,060 Other Expenses 28,516,455 29,759,999 1,119,061 3.8% **TOTAL CHARACTER 3 - OTHER SERVS & CHRGS** 50,019,206 62,350,832 736,453 1.2% 61,614,379 **Capital Outlays** 17,531,719 14,000,000 15,563,000 1,563,000 11.2% **TOTAL CHARACTER 4 - CAPITAL OUTLAY** 17,531,719 14,000,000 15,563,000 1,563,000 11.2% **TOTAL OPERATING EXPENSES** 96,202,424 109,569,335 111,204,819 1,635,484 1.5% **Debt Service** 27,448,859 28,005,367 27,945,313 (60,054)-0.2% Lease Payments Principal and Interest Bonds 2,540,300 3,909,000 2,588,625 (1,320,375)-33.8% Jr Sub Notes 33,342,000 33,342,000 100.0% Sinking Fund Jr Sub Notes 5,620,000 5,620,000 (5,620,000) -100.0% TOTAL DEBT SERVICE 70.2% 35,609,159 37,534,367 63,875,938 26,341,571 **TOTAL EXPENSES** 131,811,583 147,103,702 175,080,756 27,977,054 19.0% NET 901,660 \$ (20,319,060) \$ (46,112,614) \$ (25,793,555) -126.9%

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⁽¹⁾ FT Salary 2017 budget includes 3% increase, increase for change in Fair Labor Standards Act, and 3 new positions.

⁽²⁾ Visit Indy 2017 budget includes a 3% increase over total contributions made by the CIB for 2016 (\$10,450,000 paid during the year, and \$1,500,000 prepaid in 2014 for use in 2016).